

Indo Tambangraya Megah (ITMG)

Kuatnya Permintaan China Buat Harga Batu Bara Tetap Stabil

PT Indo Tambangraya Megah Tbk (ITMG) melaporkan penurunan pendapatan sebesar 29% YoY pada Q1 2014 (USD 489 juta vs USD 685 juta) meskipun volume penjualan meningkat 11% YoY. Hal ini disebabkan oleh penurunan ASP sebesar 36% YoY dari USD 151/ton menjadi USD 97/ton, sejalan dengan penurunan harga acuan batubara global.

Angka produksi tetap kuat

- ITMG memproduksi 4,8 juta ton batubara untuk semua kalori di Q1 2014, melampaui target yang ditetapkan sebesar 4,6 juta ton. Hal ini merupakan peningkatan sebesar 44% QoQ dan 31% YoY, karena cuaca yang baik memungkinkan peningkatan aktivitas penambangan.
- Perusahaan berada di jalur yang tepat untuk mencapai target produksi FY24 sebesar 19,5-20,2 juta ton.
- Kontributor terbesar dari produksi ini adalah tambang Bharinto Ekatama yang menghasilkan 2,2 juta ton batubara pada 1Q24, meningkat 69% QoQ.
- ITMG juga melaporkan rasio kupasan rata-rata sebesar 10,6x untuk kuartal ini, turun 29% QoQ dan 7% YoY.
- Tambang baru berkalori rendah, Graha Panca Karsa (GPK), telah menyelesaikan semua persiapan dan mulai berproduksi pada akhir 1Q24. Tambang ini diharapkan dapat memproduksi sekitar 1 juta ton pada FY24.
- Tambang baru lainnya, Tepian Indah Sukses (TIS), diharapkan dapat memulai pengangkutan batubara pada 2Q24. Berlokasi dekat tambang Trubaindo milik perseroan, TIS diharapkan dapat memproduksi 400 ribu ton batubara kalori tinggi pada FY24.
- Volume penjualan batubara turun 12% QoQ (5 juta ton vs 5,7 juta ton), karena perusahaan berfokus pada pemindahan lapisan tanah penutup di awal tahun.

ASP tetap stabil, batubara Indonesia tetap kompetitif di Tiongkok

- ITMG melaporkan ASP sebesar \$97/ton untuk Q1 2014, yang menandai kenaikan 1% QoQ. Hal ini mencerminkan stabilnya harga batubara global selama kuartal ini; semua kalori diperdagangkan dalam kisaran yang ketat (GCNnewc \$116-135, ICI2 \$92-96,5, ICI3 \$75-80, ICI 4 \$55-58).
- Perbedaan permintaan dan penawaran global untuk batubara diperkirakan akan menegang secara perlahan sepanjang tahun ini dengan permintaan yang kuat dari Tiongkok dan India.
- Tiongkok khususnya memiliki permintaan batubara yang sangat kuat, terutama untuk batubara kalori rendah dan menengah. Pasokan batubara domestik Tiongkok masih penuh dengan tantangan yang memungkinkan batubara impor untuk bersaing.

Rekomendasi HOLD dengan TP Rp 27.000

- Kami mempertahankan rekomendasi HOLD untuk ITMG dengan TP yang telah disesuaikan di Rp27.000. Hal ini kurang lebih setara dengan rasio PE 5,2x, sedikit di bawah PE 1 tahun STD+1, dan juga sejalan dengan konsensus pasar.
- Resiko: 1) Pemulihan ekonomi Tiongkok yang lambat 2) Pemulihan produksi batubara domestik Tiongkok 3) Peningkatan produksi tenaga nuklir dan EBT di Jepang

Indo Tambangraya Megah Tbk | Summary

in IDR bn	2023A	2024E	2025F	2026F
Revenue	36,151	35,123	35,826	36,542
Revenue growth	-33.4%	-2.8%	2.0%	2.0%
Net profit	7,611	8,477	8,759	9,066
EPS (IDR)	6,735	7,502	7,751	8,023
Net Profit growth	-57.5%	11.4%	3.3%	3.5%
NPM	21.1%	24.1%	24.4%	24.8%
ROE	26.3%	30.2%	30.3%	31.0%
ROA	20.4%	24.7%	24.8%	25.1%
P/E	3.8x	3.5x	3.4x	3.2x
P/BV	1.1x	1.0x	1.0x	1.0x
EV/EBITDA	1.6x	1.2x	1.1x	1.0x

Unit: IDR bn, %, x
Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

Company Update | Aug 01, 2024

Hold

Target Price (IDR)	27,000
Consensus Price (IDR)	27,042
TP to Consensus Price	-0.2%
Potential Upside	+3.2%

Shares data

Last Price (IDR)	26,175
Price Date as of	29 Jul 2024
52 wk Range (Hi/Lo)	31,425 / 23,575
Free Float (%)	34.7
Outstanding sh.(mn)	1,129.9
Market Cap (IDR bn)	29,575
Market Cap (USD mn)	1,826
Avg. Trd Vol - 3M (mn)	1.08
Foreign Ownership (%)	65

Mining

Coal

Bloomberg	ITMG IJ
Reuters	ITMG.JK

Share Price Performance



	YTD	1M	3M	12M
Abs. Ret.	2.0%	9.5%	4.9%	-6.1%
Rel. Ret.	1.8%	6.3%	3.0%	-11.7%

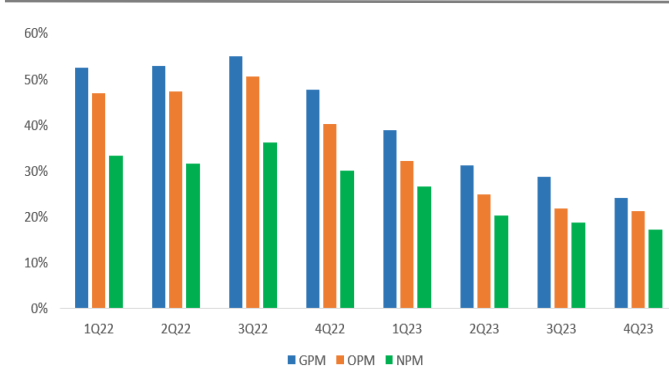
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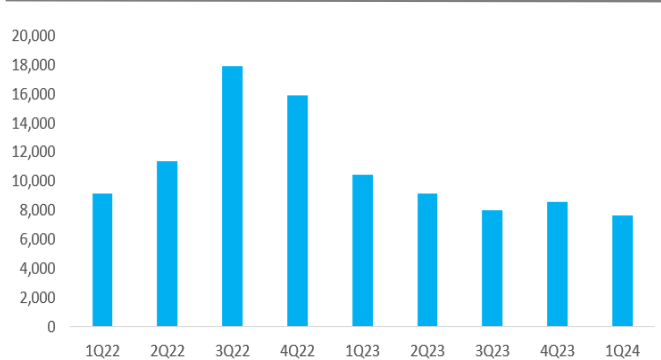
Performance Highlights in Charts

ITMG Quarterly Profit Margins | 1Q22-1Q24



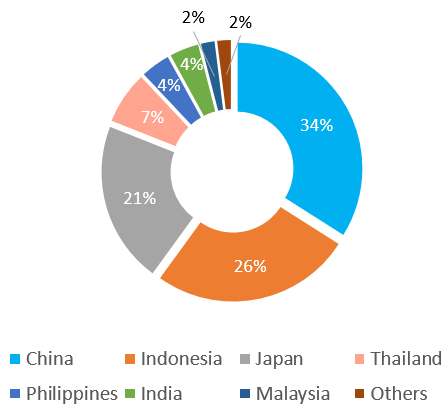
Source: Company Data, NHKSI Research

ITMG Quarterly Revenue (IDR Bn) | 1Q22-1Q24



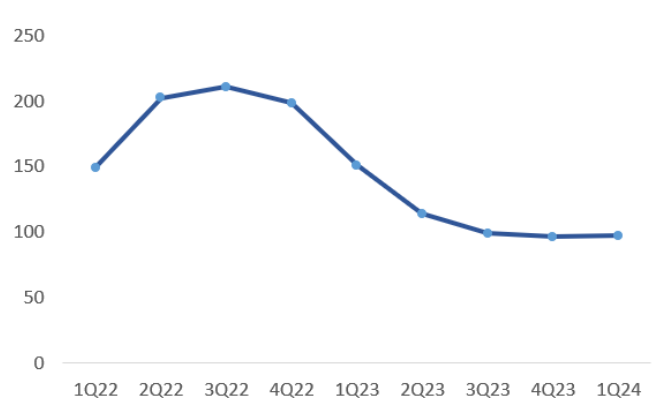
Source: Company Data, NHKSI Research

ITMG Coal Sales Destination | 1Q24



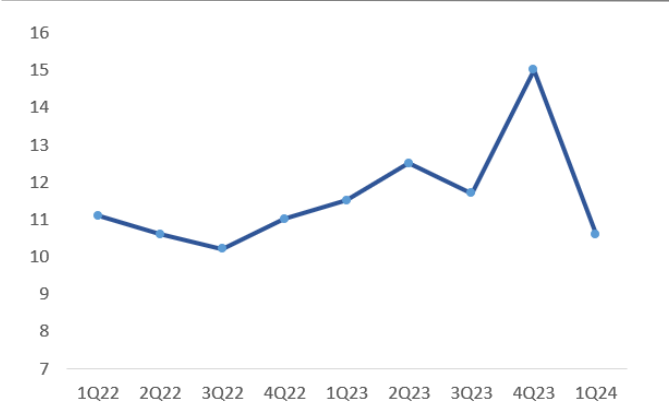
Source: Company Data, NHKSI Research

ITMG Average Selling Price (USD/Ton) | 1Q22-1Q24



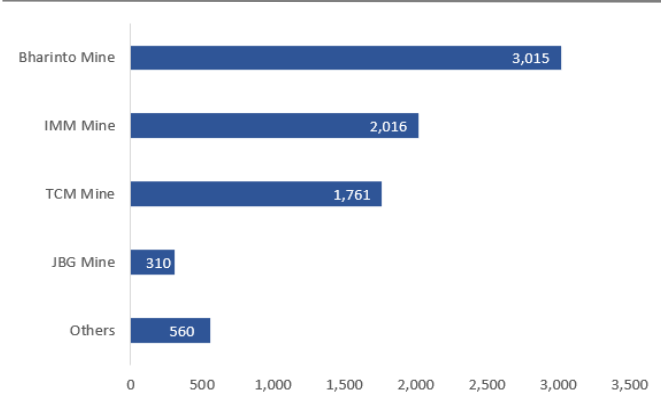
Source: Company Data, NHKSI Research

ITMG Quarterly Strip Ratio (bcm/t) | 1Q22-1Q24



Source: Company Data, NHKSI Research

ITMG Revenue Breakdown (IDR Bn) | 1Q24



Source: Company Data, NHKSI Research

Summary of Financials

INCOME STATEMENT

(IDR bn)	2023/12A	2024/12E	2025/12F	2026/12F
Revenue	36,151	35,123	35,826	36,542
Growth	-33.4%	-2.8%	2.0%	2.0%
COGS	24,861	21,952	22,391	22,839
Gross Profit	11,291	13,171	13,435	13,703
Gross Margin	31.2%	37.5%	37.5%	37.5%
Operating Expenses	(2,079)	(2,064)	(2,087)	(2,126)
EBIT	9,211	11,107	11,348	11,577
EBIT Margin	25.5%	31.6%	31.7%	31.7%
Depreciation	1,237	2,757	3,073	3,363
EBITDA	10,448	13,864	14,421	14,940
EBITDA Margin	28.9%	39.5%	40.3%	40.9%
EBT	9,799	10,783	11,200	11,587
Income Tax	2,198	2,372	2,464	2,549
Minority Interest	(11)	(66)	(22)	(28)
Net Profit	7,611	8,477	8,759	9,066
Growth	-57.5%	11.4%	3.3%	3.5%
Net Profit Margin	21.1%	24.1%	24.4%	24.8%

BALANCE SHEET

(IDR bn)	2023/12A	2024/12E	2025/12F	2026/12F
Cash	13,101	14,397	14,740	15,006
Receivables	3,039	2,970	2,971	3,064
Inventories	1,508	1,143	905	1,021
Total Current Assets	19,700	20,647	21,064	21,786
Net Fixed Assets	6,613	6,773	6,924	6,850
Other Non Current Assets	7,363	7,524	7,779	7,881
Total Assets	33,675	34,944	35,768	36,517
Payables	3,644	3,007	2,894	2,794
ST Debt	712	953	1,130	975
LT Debt	117	121	112	76
Total Liabilities	6,146	6,281	6,599	7,152
Capital Stock	983	961	978	974
Retained Earnings	20,639	21,985	22,370	22,588
Shareholders' Equity	27,529	28,664	29,168	29,365

CASH FLOW STATEMENT

(IDR bn)	2023/12A	2024/12E	2025/12F	2026/12F
Operating Cash Flow	3,372	9,234	10,001	10,929
Investing Cash Flow	(2,100)	(1,048)	(1,456)	(1,628)
Financing Cash Flow	(9,965)	(6,870)	(8,186)	(9,016)
Net Changes in Cash	(8,649)	1,296	343	266

PROFITABILITY & STABILITY

	2023/12A	2024/12E	2025/12F	2026/12F
ROE	26.3%	30.2%	30.3%	31.0%
ROA	20.4%	24.7%	24.8%	25.1%
Inventory Turnover	24.0	19.2	24.7	22.4
Days Inventory Outstanding	15.2	19.0	14.7	16.3
Receivables Turnover	11.9	11.8	12.1	11.9
Account Receivable Days	30.7	30.9	30.3	30.6
Dividend Yield (%)	34.8%	24.3%	28.5%	30.1%
Payout Ratio (%)	132.7%	84.1%	95.6%	97.6%
DER	3.0%	3.7%	4.3%	3.6%
Current Ratio	4.3	4.5	4.4	4.2
Quick Ratio	3.2	3.4	3.3	3.1
DAR	2%	3%	3%	3%
Total Shares (mn)	1,130	1,130	1,130	1,130
Share Price (IDR)	25,650	26,000	26,000	26,000
Market Cap (IDR tn)	29.0	29.4	29.4	29.4

VALUATION INDEX

	2023/12A	2024/12E	2025/12F	2026/12F
Price/Earnings	3.8x	3.5x	3.4x	3.2x
Price/Book Value	1.1x	1.0x	1.0x	1.0x
EV/EBITDA	1.6x	1.2x	1.1x	1.0x
EV (IDR bn)	16,728	16,001	15,843	15,398
BVPS (IDR)	24,362	25,366	25,813	25,987
Basic EPS (IDR)	6,735	7,502	7,751	8,023

TOP OWNERSHIP

Shareholders	%
Banpu Minerals Private Limited	65.1
Public	34.9

By Geography	%
Singapore	65.1
Indonesia	27.8
Others	7.1

Source: Company Data, NHKSI Research

NH Korindo Sekuritas Indonesia (NHKSI) Stock Ratings

1. Based on a stock's forecasted absolute return over a period of 12 months from the date of publication.
2. Rating system based on a stock's potential upside from the date of publication
 - Buy : Greater than +15%
 - Overweight : +5% to +15%
 - Hold : -5% to +5%
 - Underweight : -5% to -15%
 - Sell : Less than -15%

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